Real estate is an applied discipline that utilizes management, economics, marketing, and especially finance principles in the study of real estate valuation, development, brokerage, and finance. Many areas of the financial services industry—loan origination and servicing, portfolio investment and advising—require extensive real estate knowledge.

**Career Areas/Job Titles:**

**Management and Industry**
- Leasing Associate
- Portfolio Specialist
- Residential Real Estate Agent
- Real Estate Developer
- Real Estate Manager
- Real Estate Research Analyst

**Education**
- Risk Analyst
- Evaluation Consultant
- Property Tax Consultant

**Government/Politics**
- Lawyer
- Litigation Assistant
- Legal Coordinator
- Title Attorney
- Paralegal

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*Some careers may require licensure, certification, or further education. Talk to an advisor about specific requirements.*

**Transferable Skills:**

- Basic Computer/Tech Skills
- Listening Skills
- Negotiating
- Persuasion
- Provide/Respond to Feedback
- Verbal Communication
- Written Communication
- Cultural Understanding

- Motivating Others
- Social Perceptiveness
- Willingness to Take Risks
- Developing Evaluation
- Strategies
- Forecasting/Predicting
- Gathering Information
- Organization Skills

- Strategic Planning/Visioning
- Creating Innovative Solutions
- Multi-tasking
- Data Analysis
- Analytical/Critical Thinking
- Adaptability/Flexibility

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*This is not an extensive list of transferable skills. See larger list of skills you might develop here: [http://ccss.osu.edu](http://ccss.osu.edu)*

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**Professional Links:**

- Association of Young Real Estate Professionals: [www.ayrep.com](http://www.ayrep.com)
- National Association of Realtors: [www.realtor.org](http://www.realtor.org)
- Commercial Investment Real Estate Institute: [www.ccim.com](http://www.ccim.com)

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