The professional golf management student will study every aspect of the golf industry—including finance, marketing, food and beverage management, turfgrass science, HR management and the game of golf—toward the ultimate goal of becoming a member of the PGA of America. Unlike most other majors, the professional golf management (PGM) program requires 16–20 months of internship experiences that are chosen by the student with the assistance of the internship coordinator. The PGM program at The Ohio State University has two requirements for admission. The first is general admission to the University and the second is proof of an 18-hole golf handicap of 10 or better. This second requirement provides evidence that PGM students have the potential to pass the PGA of America’s Playing Ability Test (PAT).

**Career Areas/Job Titles:**

**Management and Industry**
- Director of Golf
- Head Golf Professional
- Tournament Director
- Golf Manufacturer Sales Rep.
- Golf Association Administrator
- Golf Club Repair Specialist

**Merchandising Director**

**Rules Official**

**Resort Manager**

**Equipment Testing Manager**

**Communication and Media**
- Golf Shop Manager
- Golf Journalist

**Education**
- Director of Instruction
- Professor
- K-12 Golf Coach

**Transferable Skills:**

- Artistic Design
- Business Fundamentals
- Economics and Accounting
- Editing
- Listening Skills
- Provide/Respond to Feedback
- Speaking Effectively
- Use Technology Effectively
- Written Communication
- Motivating Others

- Social Perceptiveness
- Teaching/Instructing Others
- Developing Evaluation
- Strategies
- Forecasting/Predicting
- Research Skills
- Setting Goals
- Adaptability/Flexibility
- Attention to Detail
- Judgment & Decision Making

**Initiative**

**Managing Time/Stress**

**Administrative Skills**

**Prioritzing Tasks**

**Strategic Planning/Visioning**

**Multi-tasking**

**Analytical/Critical Thinking**

**Problem Solving**

***Internship Required**

*Some careers may require licensure, certification, or further education. Talk to an advisor about specific requirements.*

*This is not an extensive list of transferable skills. See larger list of skills you might develop here: [http://www.ccss.osu.edu](http://www.ccss.osu.edu)*

**Professional Links:**

**OSU PGM Club**

**United States Golf Managers Association:** [https://golfmanagementassociation.com/professional-golf-management/](https://golfmanagementassociation.com/professional-golf-management/)

**Professional Golf Teachers Association of America:** [http://www.pgtaa.com/](http://www.pgtaa.com/)

**The PGA of America:** [http://www.pga.com/home/](http://www.pga.com/home/)